

Self Employed Sales Role – Education

As part of the interview process we would like you to answer the 10 questions below.

1. What motivates you?
2. What's your least favourite part of the sales process?
3. Who are you most comfortable selling to and why?
4. What are some of your favourite questions to ask clients
5. What role does social media play in your selling process?
6. How will you collect and find data?
7. When do you stop pursuing a client?
8. What's worse: Not making quota every single month or not having happy customers?
9. How do you keep up to date on your target market?
10. If you were hired for this position, what would you do in your first month?